



**Position:** Manager- Partnerships

**Location:** New Delhi

**Organisation:** Pahlé India Foundation (PIF)

**Position Type:** Full-time

### **About Pahlé India Foundation**

Pahlé India Foundation (PIF) is a public policy think-and-action tank working at the intersection of research, policy implementation, and partnerships to advance India's inclusive development agenda. PIF collaborates with government, industry, philanthropy, and knowledge partners to design evidence-based solutions aligned with the vision of a *Viksit Bharat*.

### **Role Overview**

PIF is seeking a **Partnerships Manager** to lead institutional and CSR fundraising, high-net-worth individual (HNI) engagement, and strategic partnerships. The role requires strategic thinking, strong relationship management, and the ability to drive partnerships that advance PIF's mission.

### **Key Responsibilities**

#### **Partnerships & Fundraising**

- Identify, develop, and manage partnerships with corporates, foundations, HNIs, and international donors.
- Lead CSR proposal development and grant writing aligned with partner priorities and organisational objectives.
- Manage donor engagement, reporting, and long-term relationship building.

#### **Communications & Visibility**

- Collaborate with the communications team to develop compelling partner-facing narratives and materials.
- Oversee creation of donor-oriented content including proposals, presentations, and reports.

#### **Events & Stakeholder Engagement**

- Plan and manage donor and partner events, including policy roundtables and fundraising engagements.



- Represent PIF at relevant forums, CSR platforms, and philanthropic networks.

### **Strategy & Leadership**

- Contribute to organisational growth by identifying new partnership and fundraising opportunities.
- Work closely with internal teams in a dynamic, fast-paced environment.

### **Qualifications & Experience**

- Master's degree in Business, Public Policy, Development Studies, Communications, or a related field.
- 4–5 years of experience in partnerships, fundraising, CSR, or business development roles.
- Strong understanding of India's CSR and philanthropy ecosystem.
- Demonstrated experience in fundraising, donor management, and stakeholder engagement.
- Excellent communication, organisational, and event management skills.

### **What We Offer**

- Opportunity to work at the intersection of policy, philanthropy, and impact.
- A collaborative, mission-driven work environment.
- Exposure to senior national and international stakeholders.
- Competitive compensation commensurate with experience.

**Application Procedure:** Applicants should send their CV along with the cover letter to [hrsupport@pahleindia.org](mailto:hrsupport@pahleindia.org)

*Note: Only shortlisted candidates will be contacted for further evaluation. Pahlé India Foundation is an equal opportunity employer and encourages applications from individuals of all backgrounds.*