



Location: New Delhi

Organisation: Pahlé India Foundation (PIF)

Position Type: Full-time

About Pahlé India Foundation

Pahlé India Foundation (PIF) is a public policy think-and-action tank working at the intersection of research, policy implementation, and partnerships to advance India's inclusive development agenda. PIF collaborates with government, industry, philanthropy, and knowledge partners to design evidence-based solutions aligned with the vision of a *Viksit Bharat*.

Role Overview

PIF is seeking a **Partnerships Manager** to lead institutional and CSR fundraising, high-net-worth individual (HNI) engagement, and strategic partnerships. The role requires strategic thinking, strong relationship management, and the ability to drive partnerships that advance PIF's mission.

Key Responsibilities

Partnerships & Fundraising

- Identify, develop, and manage partnerships with corporates, foundations, HNIs, and international donors.
- Lead CSR proposal development and grant writing aligned with partner priorities and organisational objectives.
- Manage donor engagement, reporting, and long-term relationship building.

Communications & Visibility

- Collaborate with the communications team to develop compelling partner-facing narratives and materials.
- Oversee creation of donor-oriented content including proposals, presentations, and reports.

Events & Stakeholder Engagement

- Plan and manage donor and partner events, including policy roundtables and fundraising engagements.
- Represent PIF at relevant forums, CSR platforms, and philanthropic networks.



Strategy & Leadership

- Contribute to organisational growth by identifying new partnership and fundraising opportunities.
- Work closely with internal teams in a dynamic, fast-paced environment.

Qualifications & Experience

- Master's degree in Business, Public Policy, Development Studies, Communications, or a related field.
- 4–5 years of experience in partnerships, fundraising, CSR, or business development roles.
- Strong understanding of India's CSR and philanthropy ecosystem.
- Demonstrated experience in fundraising, donor management, and stakeholder engagement.
- Excellent communication, organisational, and event management skills.

What We Offer

- Opportunity to work at the intersection of policy, philanthropy, and impact.
- A collaborative, mission-driven work environment.
- Exposure to senior national and international stakeholders.
- Competitive compensation commensurate with experience.

Note: Only shortlisted candidates will be contacted for further evaluation. Pahle India Foundation is an equal opportunity employer and encourages applications from individuals of all backgrounds.